

# About Infusion Concepts

## Background

Infusion Concepts is a small company founded by a practicing veterinarian determined to bring the best infusion products, in a usable format, to the veterinary profession.

Launched at BSAVA Congress 2003, the product range and support has grown significantly since, and we continue to build on our founding principles of:

Quality • Versatility • Performance • No Compromise

## Product Range

We design and supply an extensive quality range of:

- Infusion Lines
- Extension Lines
- Caps, connectors and valves
- Catheters
- Drainage Products
- Critical Care Products

When developing a new product, we focus on the important points of what a product needs to do, then look at the ways we can develop that product as cost-effectively as possible.

Please contact us if you can't see the product you're after and let us know your requirements so we can assist you.

## Our service to you

We strive to source or develop products that meet the demanding needs of our veterinary patients, rather than just relying on the products supplied in bulk to the human market.

Our mission, as well as supplying quality products, is to help you in any way to solve the problems we all encounter every day in busy clinical practice. We have found the best solution is to listen to your problem, then discuss the best product and technique to sort that problem.

We offer full back-up and advice on all our products and their applications. For practices wanting to get the most out of their infusion therapy, we can offer a clinical demonstration and staff training program.

## Finding what you're after

Codes found in this guide are ours. Please refer to the current **code/price list** for your wholesaler's code and use their code when ordering from them.

If you have any difficulty finding or obtaining an item from your wholesaler, please contact us and we will arrange the order on your behalf.

We can now offer a full product code/price listing for your wholesaler in Excel™ format. This allows a quick 'search & find' option based on product description or code. In addition, we can supply order and enquiry forms in Word™ format.

## Bespoke products

We already design and supply a number of bespoke products to customers. These include infusion sets, extension lines, drainage sets, syringe labels and jugular catheters.

Custom-made products meet your exact requirement. They are also economical, as you get exactly what you need in a single package. We would be happy to discuss any custom product requirements with you.

## Suppliers

Most products are available through your wholesaler as normal, but their codes may not be available. If you require a certain product but cannot find their code, please contact us.

Please remember that wholesalers occasionally change codes, or provide codes for 'specials' items. For the most up-to-date code information please refer to our current price/code guide, visit our website or contact us directly.

J.A.K Marketing stock the complete product range and can assist you with ordering. They are also happy to discuss their discount levels on regular orders.

## Keeping you informed

If you contact us, we can send you the following:

- Details of new products
- Current prices and code information
- Regular updates on the product range

We can keep you updated by post, e-mail and fax as well as sending out any supplement guides when there are changes in the product range or wholesaler codes. In order to do this, please keep us informed as to the best person within your practice to contact.

## Multi-Pack deals



A number of products are available as multi-pack or bulk items at a significant saving over normal pack size. Check for this sign to ensure you get the best value pack size.



## New Products

There are a number of new products being launched this year, and listed in this guide. Please check these out, but let us know if you can not find what you are after in the guide.

## Large Animal Product Range

We now have a good selection of products to suit large animal use. Our range includes infusion lines, extensions & transfer sets and catheters (peripheral, foley and jugular).

## Contacting Infusion Concepts

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For the latest news, code information and product updates, please visit our website at [www.infusionconcepts.com](http://www.infusionconcepts.com)